UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

(Mark One)

| □ QUARTERLY REPORT PURSUANT TO SECTION 13 CO. | OR 15(d) OF THE SECU | URITIES EXCHANGE ACT OF 1934 | |
|--|-------------------------------|---|------------------------|
| For the qu | arterly period ended M | ay 3, 2024 | |
| | or | | |
| ☐ TRANSITION REPORT PURSUANT TO SECTION 13 (| OR 15(d) OF THE SEC | URITIES EXCHANGE ACT OF 1934 | |
| For the trans | sition period from | to | |
| Com | mission File Number <u>1-</u> | <u>7898</u> | |
| | | | |
| • | | ■ | |
| | Lowe's | | |
| _ | | | |
| LOWE'S | S COMPANII | ES, INC. | |
| | of registrant as specified | · · | |
| North Carolina (State or other jurisdiction of incorporation or organ | nization) | 56-0578072 (I.R.S. Employer Identification No.) | |
| 1000 Lowes Blvd., Mooresville, North Carol | | 28117 | |
| (Address of principal executive offices) | | (Zip Code) | |
| Registrant's telephone number, including area of | code: | (704) 758-1000 | |
| Former name, former address and fo | rmer fiscal year, if chang | ed since last report: Not Applicable | |
| Securities registered pursuant to Section 12(b) of the Act: | | | |
| Title of each class | Trading Symbol(s) | Name of each exchange on which reg | istered |
| Common Stock, par value \$0.50 per share | LOW | New York Stock Exchange | |
| Indicate by check mark whether the registrant (1) has filed all report the preceding 12 months (or for such shorter period that the registrat the past 90 days. \boxtimes Yes \square No | | | |
| Indicate by check mark whether the registrant has submitted electro Regulation S-T ($\S 232.405$ of this chapter) during the preceding 12 m \boxtimes Yes \square No | | | |
| Indicate by check mark whether the registrant is a large accelerated emerging growth company. See the definitions of "large accelerated in Rule 12b-2 of the Exchange Act. | | | |
| Large accelerated filer | \boxtimes | Accelerated filer | |
| Non-accelerated filer | | Smaller reporting company | |
| | | Emerging growth company | |
| If an emerging growth company, indicate by check mark if the regis revised financial accounting standards provided pursuant to Section | | • | plying with any new or |
| Indicate by check mark whether the registrant is a shell company (a | s defined in Rule 12b-2 o | f the Exchange Act). ☐ Yes 🗵 No | |
| Indicate the number of shares outstanding of each of the issuer's cla | asses of common stock, as | s of the latest practicable date. | |
| CLASS | | OUTSTANDING AT 5/28/2024 | · |
| Common Stock, \$0.50 par value | | 569,835,275 | |
| | | | |

LOWE'S COMPANIES, INC.

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FORWARD-LOOKING STATEMENTS

This Form 10-Q includes "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Statements including words such as "believe", "expect", "anticipate", "plan", "desire", "project", "estimate", "intend", "will", "should", "could", "would", "may", "strategy", "potential", "opportunity", "outlook", "scenario", "guidance", and similar expressions are forward-looking statements. Forward-looking statements involve, among other things, expectations, projections, and assumptions about future financial and operating results, objectives (including objectives related to environmental and social matters), business outlook, priorities, sales growth, shareholder value, capital expenditures, cash flows, the housing market, the home improvement industry, demand for products and services including customer acceptance of new offerings and initiatives, macroeconomic conditions and consumer spending, share repurchases, and Lowe's strategic initiatives, including those relating to acquisitions and dispositions and the impact of such transactions on our strategic and operational plans and financial results. Such statements involve risks and uncertainties and we can give no assurance that they will prove to be correct. Actual results may differ materially from those expressed or implied in such statements.

A wide variety of potential risks, uncertainties, and other factors could materially affect our ability to achieve the results either expressed or implied by these forward-looking statements including, but not limited to, changes in general economic conditions, such as volatility and/or lack of liquidity from time to time in U.S. and world financial markets and the consequent reduced availability and/or higher cost of borrowing to Lowe's and its customers, slower rates of growth in real disposable personal income that could affect the rate of growth in consumer spending, inflation and its impacts on discretionary spending and on our costs, shortages, and other disruptions in the labor supply, interest rate and currency fluctuations, home price appreciation or decreasing housing turnover, age of housing stock, the availability of consumer credit and of mortgage financing, trade policy changes or additional tariffs, outbreaks of pandemics, fluctuations in fuel and energy costs, inflation or deflation of commodity prices, natural disasters, geopolitical or armed conflicts, acts of both domestic and international terrorism, and other factors that can negatively affect our customers.

Investors and others should carefully consider the foregoing factors and other uncertainties, risks and potential events including, but not limited to, those described in "Item 1A - Risk Factors" and "Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies and Estimates" in our most recent Annual Report on Form 10-K and as may be updated from time to time in our quarterly reports on Form 10-Q or other subsequent filings with the SEC. All such forward-looking statements speak only as of the date they are made, and we do not undertake any obligation to update these statements other than as required by law.



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Part I - FINANCIAL INFORMATION

Item 1. Financial Statements

Lowe's Companies, Inc.

Consolidated Statements of Earnings (Unaudited)

In Millions, Except Per Share and Percentage Data

Three Months Ended May 3, 2024 May 5, 2023 Amount % Sales Amount % Sales **Current Earnings** Net sales \$ 21,364 100.00 % \$ 22,347 100.00 % Cost of sales 14,274 14,820 66.32 66.81 7,090 7,527 33.68 Gross margin 33.19 Expenses: Selling, general and administrative 4,009 18.77 3,824 17.12 2.00 Depreciation and amortization 415 1.85 428 12.42 3,288 14.71 **Operating income** 2,653 Interest-net352 1.65 349 1.56 2,301 10.77 2,939 13.15 Pre-tax earnings 2.56 3.04 Income tax provision 546 679 \$ 1,755 8.21 % \$ 10.11 % Net earnings 2,260 Weighted average common shares outstanding - basic 571 596 Basic earnings per common share \$ 3.06 \$ 3.78 Weighted average common shares outstanding - diluted 572 597 Diluted earnings per common share \$ 3.06 \$ 3.77

See accompanying notes to the consolidated financial statements (unaudited).

Lowe's Companies, Inc.

Consolidated Statements of Comprehensive Income (Unaudited)

In Millions, Except Percentage Data

| | | Three Months Ended | | | | | | | | |
|-------------------------------|----|---------------------------|-----------|-------------|---------|--|--|--|--|--|
| | | May 3, 2 | 2024 | May 5, 2023 | | | | | | |
| | A | mount | % Sales | Amount | % Sales | | | | | |
| Net earnings | \$ | 1,755 | 8.21 % \$ | 2,260 | 10.11 % | | | | | |
| Cash flow hedges – net of tax | | (3) | (0.02) | (4) | (0.02) | | | | | |
| Other | | (1) | _ | 1 | 0.01 | | | | | |
| Other comprehensive loss | | (4) | (0.02) | (3) | (0.01) | | | | | |
| Comprehensive income | \$ | 1,751 | 8.19 % \$ | 2,257 | 10.10 % | | | | | |

See accompanying notes to the consolidated financial statements (unaudited).



Lowe's Companies, Inc.

Consolidated Balance Sheets (Unaudited)

In Millions, Except Par Value Data

| | May 3, 2024 | | | May 5, 2023 | | February 2, 2024 |
|--|----------------|----------|----|----------------|----|---------------------|
| Assets | | | | | | |
| Current assets: | | | | | | |
| Cash and cash equivalents | \$ | 3,237 | \$ | 2,950 | \$ | 921 |
| Short-term investments | | 264 | | 423 | | 307 |
| Merchandise inventory – net | | 18,224 | | 19,522 | | 16,894 |
| Other current assets | | 1,025 | | 1,023 | | 949 |
| Total current assets | | 22,750 | _ | 23,918 | | 19,071 |
| Property, less accumulated depreciation | | 17,531 | | 17,402 | | 17,653 |
| Operating lease right-of-use assets | | 3,829 | | 3,504 | | 3,733 |
| Long-term investments | | 306 | | 103 | | 252 |
| Deferred income taxes – net | | 115 | | 150 | | 248 |
| Other assets | | 834 | | 840 | | 838 |
| Total assets | \$ | 45,365 | \$ | 45,917 | \$ | 41,795 |
| Liabilities and shareholders' deficit | | | | | | |
| Current liabilities: | | | | | | |
| Short-term borrowings | \$ | _ | \$ | 72 | \$ | _ |
| Current maturities of long-term debt | | 1,294 | | 589 | | 537 |
| Current operating lease liabilities | | 552 | | 525 | | 487 |
| Accounts payable | | 11,737 | | 11,885 | | 8,704 |
| Accrued compensation and employee benefits | | 870 | | 766 | | 954 |
| Deferred revenue | | 1,409 | | 1,645 | | 1,408 |
| Other current liabilities | | 3,644 | | 3,728 | | 3,478 |
| Total current liabilities | | 19,506 | | 19,210 | | 15,568 |
| Long-term debt, excluding current maturities | | 34,622 | | 35,863 | | 35,384 |
| Noncurrent operating lease liabilities | | 3,759 | | 3,479 | | 3,737 |
| Deferred revenue – Lowe's protection plans | | 1,225 | | 1,206 | | 1,225 |
| Other liabilities | | 859 | | 869 | | 931 |
| Total liabilities | | 59,971 | | 60,627 | | 56,845 |
| Shareholders' deficit: | | | | | | |
| Preferred stock, \$5 par value: Authorized – 5.0 million shares; Issued and outstanding – none | | _ | | | | _ |
| Common stock, \$0.50 par value: Authorized – 5.6 billion shares; Issued and outstanding – 572 million, 592 million, and 574 million shares, respectively | - | 286 | | 296 | | 287 |
| Accumulated deficit | | (15,188) | | (15,310) | | (15,637) |
| Accumulated other comprehensive income | | 296 | | 304 | | 300 |
| Total shareholders' deficit | | (14,606) | | (14,710) | | (15,050) |
| Total liabilities and shareholders' deficit | \$ | 45,365 | \$ | 45,917 | \$ | 41,795 |

See accompanying notes to the consolidated financial statements (unaudited).

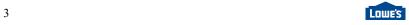


Lowe's Companies, Inc. Consolidated Statements of Shareholders' Deficit (Unaudited) In Millions

| - | Three Months Ended May 3, 2024 | | | | | | | | | | |
|--|--------------------------------|------|--------|-----------|----|-------------|------------------------------------|----|----------|--|--|
| | Comm | on S | Stock | | | Accumulated | Accumulated Other Comprehensive | | | | |
| | Shares | | Amount | | | Deficit | Income | | Total | | |
| Balance February 2, 2024 | 574 | \$ | 287 | \$ | \$ | (15,637) | \$ 300 | \$ | (15,050) | | |
| Net earnings | _ | | | _ | | 1,755 | _ | | 1,755 | | |
| Other comprehensive loss | _ | | _ | _ | | _ | (4) | | (4) | | |
| Cash dividends declared, \$1.10 per share | _ | | _ | _ | | (629) | _ | | (629) | | |
| Share-based payment expense | _ | | _ | 50 | | _ | _ | | 50 | | |
| Repurchases of common stock | (3) | | (2) | (64) | | (677) | _ | | (743) | | |
| Issuance of common stock under share-based payment plans | 1 | | 1 | 14 | | _ | _ | | 15 | | |
| Balance May 3, 2024 | 572 | \$ | 286 | \$ | \$ | (15,188) | \$ 296 | \$ | (14,606) | | |

| | Three Months Ended May 5, 2023 | | | | | | | | | | |
|--|--------------------------------|----|-----------------|-----------------------------------|----|------------------------|--|----|----------|--|--|
| | Commo | | Stock Amount | Capital in Excess of Par Value | | Accumulated Deficit | Accumulated Other Comprehensive Income | | Total | | |
| Balance February 3, 2023 | 601 | \$ | 301 | \$ | \$ | (14,862) | \$ 307 | \$ | (14,254) | | |
| Net earnings | _ | | _ | _ | | 2,260 | _ | | 2,260 | | |
| Other comprehensive loss | _ | | _ | _ | | _ | (3) | | (3) | | |
| Cash dividends declared, \$1.05 per share | _ | | _ | _ | | (624) | _ | | (624) | | |
| Share-based payment expense | _ | | _ | 55 | | _ | _ | | 55 | | |
| Repurchases of common stock | (11) | | (6) | (59) | | (2,084) | _ | | (2,149) | | |
| Issuance of common stock under share-based payment plans | 2 | | 1 | 4 | | _ | _ | | 5 | | |
| Balance May 5, 2023 | 592 | \$ | 296 | \$ | \$ | (15,310) | \$ 304 | \$ | (14,710) | | |

See accompanying notes to the consolidated financial statements (unaudited).



Lowe's Companies, Inc. Consolidated Statements of Cash Flows (Unaudited)

In Millions

| | | Ended | |
|---|----|------------|-------------|
| | M | ay 3, 2024 | May 5, 2023 |
| Cash flows from operating activities: | | | |
| Net earnings | \$ | 1,755 \$ | 2,260 |
| Adjustments to reconcile net earnings to net cash provided by operating activities: | | | |
| Depreciation and amortization | | 486 | 465 |
| Noncash lease expense | | 131 | 108 |
| Deferred income taxes | | 135 | 102 |
| (Gain)/loss on property and other assets – net | | (7) | 11 |
| Gain on sale of business | | _ | (67) |
| Share-based payment expense | | 55 | 59 |
| Changes in operating assets and liabilities: | | | |
| Merchandise inventory – net | | (1,330) | (990 |
| Other operating assets | | (86) | 157 |
| Accounts payable | | 3,033 | 1,361 |
| Other operating liabilities | | 90 | (1,360 |
| Net cash provided by operating activities | | 4,262 | 2,106 |
| Cash flows from investing activities: | | | |
| Purchases of investments | | (277) | (450 |
| Proceeds from sale/maturity of investments | | 266 | 412 |
| Capital expenditures | | (382) | (380 |
| Proceeds from sale of property and other long-term assets | | 15 | 8 |
| Proceeds from sale of business | | _ | 123 |
| Other – net | | _ | (17 |
| Net cash used in investing activities | | (378) | (304 |
| Cash flows from financing activities: | | | |
| Net change in commercial paper | | _ | (427 |
| Net proceeds from issuance of debt | | _ | 2,983 |
| Repayment of debt | | (22) | (22 |
| Proceeds from issuance of common stock under share-based payment plans | | 15 | 5 |
| Cash dividend payments | | (633) | (633 |
| Repurchases of common stock | | (923) | (2,106 |
| Other – net | | (5) | _ |
| Net cash used in financing activities | | (1,568) | (200 |
| Net increase in cash and cash equivalents | | 2,316 | 1,602 |
| Cash and cash equivalents, beginning of period | | 921 | 1,348 |
| Cash and cash equivalents, end of period | \$ | 3,237 \$ | 2,950 |

See accompanying notes to the consolidated financial statements (unaudited).



Lowe's Companies, Inc. Notes to Consolidated Financial Statements (Unaudited)

Note 1: Summary of Significant Accounting Policies

Basis of Presentation

The accompanying condensed consolidated financial statements (unaudited) and notes to the condensed consolidated financial statements (unaudited) are presented in accordance with the rules and regulations of the Securities and Exchange Commission and do not include all the disclosures normally required in annual consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The condensed consolidated financial statements (unaudited), in the opinion of management, contain all normal recurring adjustments necessary to present fairly the consolidated balance sheets as of May 3, 2024, and May 5, 2023, and the statements of earnings, comprehensive income, shareholders' deficit, and cash flows for the three months ended May 3, 2024, and May 5, 2023. The February 2, 2024, consolidated balance sheet was derived from the audited financial statements

These interim condensed consolidated financial statements (unaudited) should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Lowe's Companies, Inc. (the Company) Annual Report on Form 10-K for the fiscal year ended February 2, 2024 (the Annual Report). The financial results for the interim periods may not be indicative of the financial results for the entire fiscal year.

Accounting Pronouncements Not Yet Adopted

There have been no significant changes in the accounting pronouncements not yet adopted from those disclosed in the Annual Report. Accounting pronouncements not disclosed in this Form 10-Q or in the Annual Report are either not applicable to the Company or are not expected to have a material impact to the Company.

Note 2: Revenue

Net sales consists primarily of revenue, net of sales tax, associated with contracts with customers for the sale of goods and services in amounts that reflect consideration the Company is entitled to in exchange for those goods and services.

The following table presents the Company's sources of revenue:

| | Three Months Ended | | | |
|---------------|------------------------|----|-------------|--|
| (In millions) | May 3, 2024 | | May 5, 2023 | |
| Products | \$ 20,691 | \$ | 21,572 | |
| Services | 532 | | 528 | |
| Other | 141 | | 247 | |
| Net sales | \$ 21,364 | \$ | 22,347 | |

A provision for anticipated merchandise returns is provided through a reduction of sales and cost of sales in the period that the related sales are recorded. The merchandise return reserve is presented on a gross basis, with a separate asset and liability included in the consolidated balance sheets. The balances and classification within the consolidated balance sheets for anticipated sales returns and the associated right of return assets are as follows:

| (In millions) | Classification | y 3, 124 | May 5, 2023 | 2024 |
|---------------------------|---------------------------|--------------|----------------|------|
| Anticipated sales returns | Other current liabilities | \$ 280 \$ | 318 \$ | 191 |
| Right of return assets | Other current assets | 164 | 185 | 111 |

Deferred revenue - retail and stored-value cards

Retail deferred revenue consists of amounts received for which customers have not yet taken possession of the merchandise or for which installation has not yet been completed. The majority of revenue for goods and services is recognized in the quarter following revenue deferral. Stored-value cards deferred revenue includes outstanding stored-value cards such as gift cards and returned merchandise credits that have not yet been redeemed. Deferred revenue for retail and stored-value cards are as



follows:

| (In millions) | May 3, 2024 | May 5, 2023 | February 2, 2024 |
|-------------------------------------|----------------|----------------|---------------------|
| Retail deferred revenue | \$ 889 | \$ 1,063 | \$ 796 |
| Stored-value cards deferred revenue | 520 | 582 | 612 |
| Deferred revenue | \$ 1,409 | \$ 1,645 | \$ 1,408 |

Deferred revenue - Lowe's protection plans

The Company defers revenues for its separately-priced long-term extended protection plan contracts (Lowe's protection plans) and recognizes revenue on a straight-line basis over the respective contract term. Expenses for claims are recognized in cost of sales when incurred.

| (In millions) | May 3, 2024 | May 5, 2023 | |] | February 2, 2024 |
|--|----------------|----------------|-------|----|---------------------|
| Deferred revenue - Lowe's protection plans | \$ 1,225 | \$ | 1,206 | \$ | 1,225 |

| | Three Months Ended | | | | |
|--|------------------------|----|-------------|--|--|
| (In millions) | May 3, 2024 | | May 5, 2023 | | |
| Lowe's protection plans deferred revenue recognized into sales | \$ 139 | \$ | 136 | | |
| Lowe's protection plans claim expenses | 54 | | 53 | | |

Disaggregation of Revenues

The following table presents the Company's net sales disaggregated by merchandise division:

| | Three Months Ended | | | | | | | | | |
|--------------------------------|------------------------|------------|-----------|---------|--|--|--|--|--|--|
| | May 3, 20 | 24 | May 5, 20 |)23 | | | | | | |
| (In millions) | Net Sales | % | Net Sales | % | | | | | | |
| Home Décor ¹ | \$ 7,683 | 36.0 % \$ | 8,240 | 36.9 % | | | | | | |
| Building Products ² | 6,643 | 31.1 | 6,855 | 30.7 | | | | | | |
| Hardlines ³ | 6,628 | 31.0 | 6,748 | 30.2 | | | | | | |
| Other | 410 | 1.9 | 504 | 2.2 | | | | | | |
| Total | \$ 21,364 | 100.0 % \$ | 22,347 | 100.0 % | | | | | | |

Note: Merchandise division net sales for the prior period have been reclassified to conform to the current period presentation.

Note 3: Restricted Investments

Short-term and long-term investments include restricted balances pledged as collateral primarily for the Lowe's protection plans program and are as follows:

| (In millions) | May 3, 2024 | May 5, 2023 | February 2, 2024 |
|-----------------------------------|-------------|-------------|------------------|
| Short-term restricted investments | \$ 264 | \$ 423 | \$ 307 |
| Long-term restricted investments | 306 | 103 | 252 |
| Total restricted investments | \$ 570 | \$ 526 | \$ 559 |

Note 4: Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The authoritative guidance for fair value measurements establishes a



Home Décor includes the following product categories: Appliances, Décor, Flooring, Kitchens & Bath, and Paint.

Building Products includes the following product categories: Building Materials, Electrical, Lumber, Millwork, and Rough Plumbing.

³ Hardlines includes the following product categories: Hardware, Lawn & Garden, Seasonal & Outdoor Living, and Tools.

three-level hierarchy, which encourages an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of the hierarchy are defined as follows:

- · Level 1 inputs to the valuation techniques that are quoted prices in active markets for identical assets or liabilities
- Level 2 inputs to the valuation techniques that are other than quoted prices but are observable for the assets or liabilities, either directly or indirectly
- Level 3 inputs to the valuation techniques that are unobservable for the assets or liabilities

Assets and Liabilities that are Measured at Fair Value on a Recurring Basis

The following table presents the Company's financial assets and liabilities measured at fair value on a recurring basis as of May 3, 2024, May 5, 2023, and February 2, 2024:

| | | | Fair | Valu | e Measureme | nts at | t |
|---------------------------------------|------------------------|----------------------|--------------------|------|----------------|--------|--------------------|
| (In millions) | Classification | Measurement Level | May 3, 2024 | | May 5, 2023 | F | ebruary 2, 2024 |
| Available-for-sale debt securities: | | | | | | | |
| U.S. Treasury securities | Short-term investments | Level 1 | \$ 158 | \$ | 143 | \$ | 152 |
| Money market funds | Short-term investments | Level 1 | 54 | | 108 | | 56 |
| Certificates of deposit | Short-term investments | Level 1 | 27 | | 62 | | 42 |
| Corporate debt securities | Short-term investments | Level 2 | 23 | | 72 | | 50 |
| Municipal obligations | Short-term investments | Level 2 | 2 | | _ | | 2 |
| Commercial paper | Short-term investments | Level 2 | _ | | 38 | | 5 |
| U.S. Treasury securities | Long-term investments | Level 1 | 231 | | 92 | | 213 |
| Corporate debt securities | Long-term investments | Level 2 | 58 | | 9 | | 35 |
| Foreign government debt securities | Long-term investments | Level 2 | 17 | | _ | | 4 |
| Municipal obligations | Long-term investments | Level 2 | _ | | 2 | | _ |
| Derivative instruments: | | | | | | | |
| Fixed-to-floating interest rate swaps | Other liabilities | Level 2 | \$ 81 | \$ | 69 | \$ | 76 |

There were no transfers between Levels 1, 2, or 3 during any of the periods presented.

When available, quoted prices were used to determine fair value. When quoted prices in active markets were available, financial assets were classified within Level 1 of the fair value hierarchy. When quoted prices in active markets were not available, fair values for financial assets and liabilities classified within Level 2 were determined using pricing models, and the inputs to those pricing models were based on observable market inputs. The inputs to the pricing models were typically benchmark yields, reported trades, broker-dealer quotes, issuer spreads and benchmark securities, among others.

The Company has performance-based contingent consideration related to the fiscal 2022 sale of the Canadian retail business which is classified as a Level 3 long-term investment and such contingent consideration had an estimated fair value of zero as of May 3, 2024, May 5, 2023, and February 2, 2024. The Company's measurements of fair value of the contingent consideration are based on an income approach, which requires certain assumptions considering operating performance of the business and a risk-adjusted discount rate. Changes in the estimated fair value of the contingent consideration are recognized within selling, general and administrative expenses (SG&A) in the consolidated statements of earnings.

The rollforward of the fair value of contingent consideration for the three months ended May 3, 2024 and May 5, 2023, is as follows:

| | Three Months Ended | | | | | | |
|----------------------|--------------------|-------------|--|--|--|--|--|
| (In millions) | May 3, 2024 | May 5, 2023 | | | | | |
| Beginning balance | \$ – \$ | 21 | | | | | |
| Change in fair value | _ | 102 | | | | | |
| Proceeds received | _ | (123) | | | | | |
| Ending balance | \$ — \$ | _ | | | | | |



Assets and Liabilities that are Measured at Fair Value on a Nonrecurring Basis

During the three months ended May 3, 2024, and May 5, 2023, the Company had no material measurements of assets and liabilities at fair value on a nonrecurring basis subsequent to their initial recognition.

Other Fair Value Disclosures

The Company's financial assets and liabilities not measured at fair value on a recurring basis include cash and cash equivalents, accounts receivable, short-term borrowings, accounts payable, and long-term debt and are reflected in the financial statements at cost. With the exception of long-term debt, cost approximates fair value for these items due to their short-term nature. As further described in Note 7, certain long-term debt is associated with a fair value hedge and the changes in fair value of the hedged debt is included in the carrying value of long-term debt in the consolidated balance sheets. The fair values of the Company's unsecured notes were estimated using quoted market prices. The fair values of the Company's mortgage notes were estimated using discounted cash flow analyses, based on the future cash outflows associated with these arrangements and discounted using the applicable incremental borrowing rate.

Carrying amounts and the related estimated fair value of the Company's long-term debt, excluding finance lease obligations, are as follows:

| | May 3, 2024 | | May 5, 2023 | | | February 2, 2024 | | | 2024 | | |
|--|-------------|--------------------|-------------|------------|------------------------|-------------------------|-----------|----|--------------------|----|-----------|
| (In millions) | | Carrying Amount | I | Fair Value | Carrying Amount | F | air Value | | Carrying Amount | F | air Value |
| Unsecured notes (Level 1) | \$ | 35,410 | \$ | 31,618 | \$ 35,898 | \$ | 32,525 | \$ | 35,409 | \$ | 32,757 |
| Mortgage notes (Level 2) | | 1 | | 1 | 2 | | 2 | | 2 | | 2 |
| Long-term debt (excluding finance lease obligations) | \$ | 35,411 | \$ | 31,619 | \$ 35,900 | \$ | 32,527 | \$ | 35,411 | \$ | 32,759 |

Note 5: Accounts Payable

The Company has an agreement with a third party to provide a supplier finance program which facilitates participating suppliers' ability to finance payment obligations from the Company with designated third-party financial institutions. Participating suppliers may, at their sole discretion, make offers to finance one or more payment obligations of the Company prior to their scheduled due dates at a discounted price to participating financial institutions. The Company's outstanding payment obligations that suppliers financed to participating financial institutions, which are included in accounts payable on the consolidated balance sheets, are as follows:

| (In millions) | May 3, 2024 | May 5, 2023 | February 2, 2024 |
|------------------------------|-------------|-------------|------------------|
| Financed payment obligations | \$ 1,599 | \$ 1,894 | \$ 1,356 |

Note 6: Debt

The Company's commercial paper program is supported by the \$2.0 billion five-year unsecured revolving credit agreement entered into in September 2023 (2023 Credit Agreement), which amended and restated the Company's \$2.0 billion five-year unsecured revolving credit agreement entered into in March 2020, and as amended (2020 Credit Agreement), and the \$2.0 billion five-year unsecured third amended and restated credit agreement entered into in December 2021, and as amended (Third Amended and Restated Credit Agreement). The amounts available to be drawn under the 2023 Credit Agreement and the Third Amended and Restated Credit Agreement are reduced by the amount of borrowings under the commercial paper program. As of May 3, 2024, and February 2, 2024, there were no outstanding borrowings under the Company's commercial paper program, the 2023 Credit Agreement, or the Third Amended and Restated Credit Agreement. Total combined availability under the 2023 Credit Agreement and the Third Amended and Restated Credit Agreement was \$4.0 billion as of May 3, 2024. Outstanding borrowings under the Company's commercial paper program were \$72 million, with a weighted average interest rate of 5.75%, as of May 5, 2023. There were no outstanding borrowings under the 2020 Credit Agreement or the Third Amended and Restated Credit Agreement as of May 5, 2023.



Note 7: Derivative Instruments

The Company utilizes fixed-to-floating interest rate swap agreements as fair value hedges on certain debt. The notional amounts for the Company's material derivative instruments are as follows:

| (In millions) | Iay 3, 2024 | May 5, 2023 | | February 2024 | 2, |
|---|----------------|----------------|--------|------------------|-----|
| Fair value hedges: | | | | | |
| Fixed-to-floating interest rate swap agreements | \$ 850 | \$ | 850 \$ | | 850 |

See Note 4 for the gross fair values of the Company's outstanding derivative financial instruments and corresponding fair value classifications. The cash flows related to settlement of the Company's hedging derivative financial instruments are classified in the consolidated statements of cash flows based on the nature of the underlying hedged items.

The Company accounts for the fixed-to-floating interest rate swap agreements as fair value hedges using the shortcut method of accounting under which the hedges are assumed to be perfectly effective. Thus, the change in fair value of the derivative instruments offsets the change in fair value on the hedged debt, and there is no net impact in the consolidated statements of earnings from the fair value of the derivatives.

Note 8: Shareholders' Deficit

The Company has a share repurchase program that is executed through purchases made from time to time either in the open market, which may be made under pre-set trading plans meeting the requirements of Rule 10b5-1(c) of the Securities Exchange Act of 1934, or through private off-market transactions. Shares purchased under the repurchase program are returned to authorized and unissued status. Any excess of cost over par value is charged to additional paid-in capital to the extent that a balance is present. Once additional paid-in capital is fully depleted, remaining excess of cost over par value is charged to accumulated deficit. As of May 3, 2024, the Company had \$13.9 billion remaining in its share repurchase program.

During the three months ended May 3, 2024, the Company entered into an Accelerated Share Repurchase (ASR) agreement with a third-party financial institution to repurchase a total of 1.3 million shares of the Company's common stock for \$325 million. The terms of the ASR agreement entered into during the three months ended May 3, 2024, are as follows (in millions):

| Agreement Execution Date | Agreement Settlement Date | A | ASR greement Amount | Initial Shares Delivered at Inception | Additional Shares Delivered at Settlement | Total Shares Delivered |
|--------------------------|------------------------------|----|------------------------|---------------------------------------|--|-------------------------------|
| Q1 2024 | Q1 2024 | \$ | 325 | 1.1 | 0.2 | 1.3 |

In addition, the Company repurchased shares of its common stock through the open market as follows:

| | Three Months | Ended |
|-------------------------------|--------------|-------|
| | May 3, 20 |)24 |
| (In millions) | Shares | Cost |
| Open market share repurchases | 1.4 \$ | 327 |

The Company also withholds shares from employees to satisfy either the exercise price of stock options exercised or the statutory withholding tax liability resulting from the vesting of share-based awards.

Total shares repurchased for the three months ended May 3, 2024, and May 5, 2023, were as follows:

| | Three Months Ended | | | | | | |
|---------------------------------------|--------------------|--------|-------------|-------|--|--|--|
| | May 3, | 2024 | May 5, 2023 | | | | |
| (In millions) | Shares | Cost | Shares | Cost | | | |
| Share repurchase program ¹ | 2.7 | \$ 652 | 9.9 \$ | 2,019 | | | |
| Shares withheld from employees | 0.3 | 91 | 0.7 | 130 | | | |
| Total share repurchases | 3.0 | \$ 743 | 10.6 \$ | 2,149 | | | |

¹ Includes excise tax on share repurchases in excess of issuances as part of the cost basis of the shares acquired.



Note 9: Earnings Per Share

The Company calculates basic and diluted earnings per common share using the two-class method. The following table reconciles earnings per common share for the three months ended May 3, 2024, and May 5, 2023:

| | Three Mon | nths | hs Ended | |
|---|-----------------|------|-------------|--|
| (In millions, except per share data) | May 3, 2024 | | May 5, 2023 | |
| Basic earnings per common share: | | | | |
| Net earnings | \$ 1,755 | \$ | 2,260 | |
| Less: Net earnings allocable to participating securities | (5) | | (6) | |
| Net earnings allocable to common shares, basic | \$ 1,750 | \$ | 2,254 | |
| Weighted-average common shares outstanding | 571 | | 596 | |
| Basic earnings per common share | \$ 3.06 | \$ | 3.78 | |
| Diluted earnings per common share: | | | | |
| Net earnings | \$ 1,755 | \$ | 2,260 | |
| Less: Net earnings allocable to participating securities | (5) | | (6) | |
| Net earnings allocable to common shares, diluted | \$ 1,750 | \$ | 2,254 | |
| Weighted-average common shares outstanding | 571 | | 596 | |
| Dilutive effect of non-participating share-based awards | 1 | | 1 | |
| Weighted-average common shares, as adjusted | 572 | | 597 | |
| Diluted earnings per common share | \$ 3.06 | \$ | 3.77 | |
| Anti-dilutive securities excluded from diluted weighted-average common shares | 0.4 | | 0.6 | |

Note 10: Supplemental Disclosure

Net interest expense is comprised of the following:

| | | Three Months Ended | | | | | |
|-------------------------------|----|--------------------|-------------|--|--|--|--|
| (In millions) | _ | May 3, 2024 | May 5, 2023 | | | | |
| Long-term debt | \$ | 363 \$ | 343 | | | | |
| Short-term borrowings | | _ | 14 | | | | |
| Lease obligations | | 6 | 6 | | | | |
| Interest income | | (21) | (16) | | | | |
| Interest capitalized | | (1) | (1) | | | | |
| Interest on tax uncertainties | | 3 | _ | | | | |
| Other | | 2 | 3 | | | | |
| Interest – net | \$ | 352 \$ | 349 | | | | |



Supplemental disclosures of cash flow information:

| | | Three Mo | ıs Ended | |
|---|----|-------------|----------|-------------|
| (In millions) | | May 3, 2024 | | May 5, 2023 |
| Cash paid for interest, net of amount capitalized | \$ | 689 | \$ | 383 |
| Cash paid for income taxes – net ¹ | | 29 | | 1,234 |
| Non-cash investing and financing activities: | | | | |
| Leased assets obtained in exchange for new finance lease liabilities | \$ | 19 | \$ | 4 |
| Leased assets obtained in exchange for new operating lease liabilities ² | | 228 | | 98 |
| Cash dividends declared but not paid | | 629 | | 624 |

¹ Cash paid for income taxes - net for the three months ended May 5, 2023 included \$1.2 billion of estimated income tax payments for the third and fourth quarter of fiscal 2022 that were deferred under the Internal Revenue Service's income tax relief for businesses located in states affected by Hurricane Ian.



² Excludes \$16 million of leases signed but not yet commenced as of May 3, 2024.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of Lowe's Companies, Inc.

Results of Review of Interim Financial Information

We have reviewed the accompanying consolidated balance sheets of Lowe's Companies, Inc. and subsidiaries (the "Company") as of May 3, 2024 and May 5, 2023, the related consolidated statements of earnings, comprehensive income, shareholders' deficit, and cash flows, for the fiscal three-month periods ended May 3, 2024 and May 5, 2023, and the related notes (collectively referred to as the "interim financial information"). Based on our reviews, we are not aware of any material modifications that should be made to the accompanying interim financial information for it to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheet of the Company as of February 2, 2024, and the related consolidated statements of earnings, comprehensive income, shareholders' deficit, and cash flows for the fiscal year then ended (not presented herein); and in our report dated March 25, 2024, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of February 2, 2024, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

Basis for Review Results

This interim financial information is the responsibility of the Company's management. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our review in accordance with standards of the PCAOB. A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the PCAOB, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

/s/ DELOITTE & TOUCHE LLP

Charlotte, North Carolina May 30, 2024



Item 2.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This discussion and analysis summarizes the significant factors affecting our consolidated operating results, liquidity and capital resources during the three months ended May 3, 2024, and May 5, 2023. This discussion and analysis should be read in conjunction with the consolidated financial statements and notes to the consolidated financial statements that are included in our Annual Report on Form 10-K for the fiscal year ended February 2, 2024 (the Annual Report), as well as the consolidated financial statements (unaudited) and notes to the consolidated financial statements (unaudited) contained in this report. Unless otherwise specified, all comparisons made are to the corresponding period of fiscal 2023. This discussion and analysis is presented in four sections:

- Executive Overview
- Operations
- Financial Condition, Liquidity and Capital Resources
- Critical Accounting Policies and Estimates

EXECUTIVE OVERVIEW

The following table highlights our financial results:

| | | Three Mo | nths | ths Ended | |
|--|----|-------------|------|-------------|--|
| (in millions, except per share data) | | May 3, 2024 | | May 5, 2023 | |
| Net sales | \$ | 21,364 | \$ | 22,347 | |
| Net earnings | | 1,755 | | 2,260 | |
| | | | | | |
| Diluted earnings per share | \$ | 3.06 | \$ | 3.77 | |
| Adjusted diluted earnings per share ¹ | | N/A | | 3.67 | |
| | | | | | |
| Net cash provided by operating activities | \$ | 4,262 | \$ | 2,106 | |
| Capital expenditures | | 382 | | 380 | |
| Repurchases of common stock ² | | 743 | | 2,149 | |
| Cash dividend payments | | 633 | | 633 | |

¹ Adjusted diluted earnings per share is a non-GAAP financial measure. See below for additional information and a reconciliation of non-GAAP measures.

Net sales in the first quarter of fiscal 2024 declined 4.4% to \$21.4 billion compared to net sales of \$22.3 billion in the first quarter of fiscal 2023. Comparable sales for the first quarter of fiscal 2024 decreased 4.1%, consisting of a 3.1% decrease in comparable customer transactions and a 1.0% decrease in comparable average ticket. Net earnings in the first quarter of fiscal 2024 were \$1.8 billion, compared to net earnings of \$2.3 billion in the first quarter of fiscal 2023. Diluted earnings per common share were \$3.06 in the first quarter of fiscal 2024 compared to \$3.77 in the first quarter of fiscal 2023. Included in the first quarter of 2023 results was pre-tax income of \$63 million associated with the fiscal 2022 sale of the Canadian retail business, which increased diluted earnings per common share by \$0.10. Excluding the impact of this item, adjusted diluted earnings per common share was \$3.67 in the first quarter of 2023 (see the non-GAAP financial measures discussion).

For the first three months of fiscal 2024, cash flows from operating activities were approximately \$4.3 billion, with \$382 million used for capital expenditures. Continuing to deliver on our commitment to return excess cash to shareholders, during the three months ended May 3, 2024, we repurchased \$743 million of common stock and paid \$633 million in dividends.

First quarter fiscal 2024 comparable sales declined 4.1% as we continue to experience pressure in Do-It-Yourself (DIY) bigger-ticket discretionary spending. Despite this pressure, we delivered better-than-expected spring seasonal sales, particularly in Lawn & Garden which had positive comparable sales in the quarter. We also completed the national roll-out of our DIY loyalty program, MyLowe's RewardsTM, which is designed to reward customers for choosing Lowe's for their home improvement needs.



² Repurchases of common stock on a trade-date basis.

We continue to gain traction with our Total Home strategy as demonstrated by positive comparable sales with our Pro customers as our investments to improve service levels resonate with these customers. We also had growth in online sales as we expanded our omnichannel fulfillment offerings.

We believe our continued focus on our Perpetual Productivity Improvement initiatives, combined with our ongoing investments in our Total Home strategy allows us to perform efficiently in this uncertain macroeconomic environment and positions us for market share growth when the home improvement market recovers, while continuing to drive meaningful long-term shareholder value.

OPERATIONS

The following table sets forth the percentage relationship to net sales of each line item of the consolidated statements of earnings (unaudited), as well as the percentage change in dollar amounts from the prior period. This table should be read in conjunction with the following discussion and analysis and the consolidated financial statements (unaudited), including the related notes to the consolidated financial statements (unaudited).

| | | | Increase/(Decrease) in Percentage of Net Sales |
|-------------------------------------|-------------|-------------|---|
| | Three Month | s Ended | from Prior Period |
| | May 3, 2024 | May 5, 2023 | 2023 vs. 2022 |
| Net sales | 100.00 % | 100.00 % | N/A |
| Gross margin | 33.19 | 33.68 | (49) |
| Expenses: | | | |
| Selling, general and administrative | 18.77 | 17.12 | 165 |
| Depreciation and amortization | 2.00 | 1.85 | 15 |
| Operating income | 12.42 | 14.71 | (229) |
| Interest – net | 1.65 | 1.56 | 9 |
| Pre-tax earnings | 10.77 | 13.15 | (238) |
| Income tax provision | 2.56 | 3.04 | (48) |
| Net earnings | 8.21 % | 10.11 % | (190) |

The following table sets forth key metrics utilized by management in assessing business performance. This table should be read in conjunction with the following discussion and analysis and the consolidated financial statements (unaudited), including the related notes to the consolidated financial statements (unaudited).

| | | Three Mont | hs Ended |
|--|----|-------------|-------------|
| Other Metrics | | May 3, 2024 | May 5, 2023 |
| Comparable sales decrease ¹ | | (4.1)% | (4.3)% |
| Total customer transactions (in millions) | | 208 | 214 |
| Average ticket ² | \$ | 102.87 | \$ 104.44 |
| At end of period: | | | |
| Number of stores | | 1,746 | 1,738 |
| Sales floor square feet (in millions) | | 195 | 195 |
| Average store size selling square feet (in thousands) ³ | | 112 | 112 |
| Net earnings to average debt and shareholders' deficit | | 28.1 % | 24.2 % |
| Return on invested capital ⁴ | | 32.6 % | 28.0 % |

A comparable location is defined as a retail location that has been open longer than 13 months. A location that is identified for relocation is no longer considered comparable in the month of its relocation. The relocated location must then remain open longer than 13 months to be considered comparable. A location we decide to close is no longer considered comparable as of the beginning of the month in which we announce its closing. Operating locations which are sold are included in comparable sales until the date of sale. Comparable sales are presented on a transacted basis when tender is accepted from a customer. Comparable sales include online sales, which positively



Basis Point

impacted first quarter fiscal 2024 and fiscal 2023 comparable sales by approximately 10 basis points and 60 basis points, respectively. The comparable store sales calculation included in the preceding table was calculated using comparable 13-week periods.

- Average ticket is defined as net sales divided by the total number of customer transactions.
- ³ Average store size selling square feet is defined as sales floor square feet divided by the number of stores open at the end of the period.
- 4 Return on invested capital is calculated using a non-GAAP financial measure. See below for additional information and reconciliations of non-GAAP measures.

Non-GAAP Financial Measures

Adjusted Diluted Earnings Per Share

Adjusted diluted earnings per share is considered a non-GAAP financial measure. The Company believes this non-GAAP financial measure provides useful insight for analysts and investors in understanding the comparison of operational performance to the first quarter of fiscal 2023. Adjusted diluted earnings per share excludes the impact of a certain item, further described below, not contemplated in the Company's business outlook for fiscal 2023. There were no non-GAAP adjustments to diluted earnings per share for the three months ended May 3, 2024.

Fiscal 2023 Impacts

• In the first quarter of fiscal 2023, the Company recognized pre-tax income of \$63 million consisting of a realized gain on the contingent consideration and adjustments to the selling price associated with the fiscal 2022 sale of the Canadian retail business (Canadian retail business transaction).

Adjusted diluted earnings per share should not be considered an alternative to, or more meaningful indicator of, the Company's diluted earnings per common share as prepared in accordance with GAAP. The Company's methods of determining non-GAAP financial measures may differ from the method used by other companies and may not be comparable.

| | Thre | Three Months Ended | | | |
|--|---------------------|--------------------|-------|----------|--|
| | | May 5, 2023 | | | |
| | Pre-Tax Earnings | Tax ¹ | Net E | Carnings | |
| Diluted earnings per share, as reported | | | \$ | 3.77 | |
| Non-GAAP adjustments – per share impacts | | | | | |
| Canadian retail business transaction | (0.10) | _ | | (0.10) | |
| Adjusted diluted earnings per share | | | \$ | 3.67 | |

Represents the corresponding tax benefit or expense specifically related to the item excluded from adjusted diluted earnings per share.

Return on Invested Capital

Return on Invested Capital (ROIC) is calculated using a non-GAAP financial measure. Management believes ROIC is a meaningful metric for analysts and investors as a measure of how effectively the Company is using capital to generate financial returns. Although ROIC is a common financial metric, numerous methods exist for calculating ROIC. Accordingly, the method used by our management may differ from the methods used by other companies. We encourage you to understand the methods used by another company to calculate ROIC before comparing its ROIC to ours.

We define ROIC as the rolling 12 months' lease adjusted net operating profit after tax (Lease adjusted NOPAT) divided by the average of current year and prior year ending debt and shareholders' deficit. Lease adjusted NOPAT is a non-GAAP financial measure, and net earnings is considered to be the most comparable GAAP financial measure. The calculation of ROIC, together with a reconciliation of net earnings to Lease adjusted NOPAT, is as follows:



| | | For the Periods Ended | | | |
|--|----|-----------------------|----|------------|--|
| (In millions, except percentage data) | Ma | y 3, 2024 | M | ay 5, 2023 | |
| Calculation of Return on Invested Capital | | | | | |
| Numerator | | | | | |
| Net Earnings | \$ | 7,221 | \$ | 6,364 | |
| Plus: | | | | | |
| Interest expense – net | | 1,384 | | 1,228 | |
| Operating lease interest | | 162 | | 160 | |
| Provision for income taxes | | 2,317 | | 2,553 | |
| Lease adjusted net operating profit | | 11,084 | | 10,305 | |
| Less: | | | | | |
| Income tax adjustment ¹ | | 2,692 | | 2,950 | |
| Lease adjusted net operating profit after tax | \$ | 8,392 | \$ | 7,355 | |
| Denominator | | | | | |
| Average debt and shareholders' deficit ² | \$ | 25,720 | \$ | 26,269 | |
| Net earnings to average debt and shareholders' deficit | | 28.1 % | | 24.2 % | |
| Return on invested capital ³ | | 32.6 % | | 28.0 % | |

Income tax adjustment is defined as lease adjusted net operating profit multiplied by the effective tax rate, which was 24.3% and 28.6% for the periods ended May 3, 2024, and May 5, 2023, respectively.

Results of Operations

Net Sales – Net sales for the first quarter of fiscal 2024 decreased 4.4% to \$21.4 billion. Comparable sales declined 4.1% consisting of a 3.1% decrease in comparable customer transactions and a 1.0% decrease in comparable average ticket.

During the first quarter of fiscal 2024, we experienced comparable sales increases in two of 14 product categories: Lawn & Garden and Building Materials. Positive comparable sales in Lawn & Garden was driven by smaller ticket projects within Landscape Products and Live Goods. Growth in Building Materials reflects strong demand with the Pro customer, demonstrating improvement from our investments in our Pro product and service offerings, including our enhanced assortment.

Gross Margin – For the first quarter of fiscal 2024, gross margin decreased 49 basis points as a percentage of sales. The gross margin contraction for the quarter is driven by higher costs associated with investments in our supply chain, targeted spring promotions, particularly in Lawn & Garden, and a decline in credit revenue, partially offset by lower transportation costs and other productivity initiatives.

SG&A – For the first quarter of fiscal 2024, SG&A expense deleveraged 165 basis points as a percentage of sales compared to the first quarter of fiscal 2023 due primarily to cycling the prior year favorable legal settlement and gain on contingent consideration associated with the fiscal 2022 sale of the Canadian retail business, as well as current year fixed cost deleverage due to lower sales.

Depreciation and Amortization – Depreciation and amortization deleveraged 15 basis points for the first quarter of fiscal 2024 compared to the prior year primarily due to lower sales.

Interest – Net – Interest expense for the first quarter of fiscal 2024 deleveraged nine basis points as a percentage of sales, primarily due to lower sales.

Income Tax Provision - Our effective income tax rates were 23.7% and 23.1% for the three months ended May 3, 2024 and May 5, 2023, respectively.



Average debt and shareholders' deficit is defined as average current year and prior year ending debt, including current maturities, short-term borrowings, and operating lease liabilities, plus the average current year and prior year ending total shareholders' deficit.

³ For the period ended May 5, 2023, return on invested capital was negatively impacted 725 basis points as a result of the sale of the Canadian retail business.

FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES

Sources of Liquidity

Cash flows from operations, combined with our continued access to capital markets on both a short-term and long-term basis, as needed, remain adequate to fund our operations, make strategic investments to support long-term growth, return excess cash to shareholders in the form of dividends and share repurchases, and repay debt maturities as they become due. We believe these sources of liquidity will continue to support our business for the next twelve months. As of May 3, 2024, we held \$3.2 billion of cash and cash equivalents, as well as \$4.0 billion in undrawn capacity on our revolving credit facilities.

Cash Flows Provided by Operating Activities

| | I nree Moi | ntns | Ended |
|---|----------------|------|-------------|
| (In millions) | May 3, 2024 | | May 5, 2023 |
| Net cash provided by operating activities | \$ 4,262 | \$ | 2,106 |

Cash flows from operating activities continued to provide the primary source of our liquidity. The increase in net cash provided by operating activities for the three months ended May 3, 2024, compared to the three months ended May 5, 2023, was primarily driven by timing of prior year income tax payments and other changes in working capital, partially offset by lower net earnings. Cash flows relating to changes in other operating liabilities improved \$1.4 billion driven by the first quarter of fiscal 2023 payment of our third and fourth quarter fiscal 2022 estimated federal tax payments that were deferred under the income tax relief announced by the Internal Revenue Service for businesses located in states impacted by Hurricane Ian. In addition, cash flows relating to changes in accounts payable improved \$1.7 billion primarily due to timing of purchases as we managed inventory replenishment in line with sales trends and later spring inventory build.

Cash Flows Used in Investing Activities

| | | Three Months Ended | | | |
|---------------------------------------|-----|--------------------|-------------|--|--|
| (In millions) | May | 3, 2024 | May 5, 2023 | | |
| Net cash used in investing activities | \$ | (378) \$ | (304) | | |

Three Months Ended

Net cash used in investing activities primarily consists of transactions related to capital expenditures. Our capital expenditures generally consist of investments in our strategic initiatives to enhance our ability to serve customers, improve existing stores, and support expansion plans. Capital expenditures were \$382 million and \$380 million for the three months ended May 3, 2024, and May 5, 2023, respectively. For fiscal 2024, our guidance for capital expenditures is approximately \$2.0 billion.

Cash Flows Used in Financing Activities

| | | Three Mon | ths Ended |
|---------------------------------------|----|-------------|-------------|
| (In millions) | | May 3, 2024 | May 5, 2023 |
| Net cash used in financing activities | \$ | (1,568) | \$ (200) |

Net cash used in financing activities primarily consists of transactions related to our debt, share repurchases, and cash dividend payments.

Debt

Our commercial paper program is supported by the 2023 Credit Agreement and the Third Amended and Restated Credit Agreement. The amounts available to be drawn under the 2023 Credit Agreement and the Third Amended and Restated Credit Agreement are reduced by the amount of borrowings under our commercial paper program. There were no outstanding borrowings under our commercial paper program, 2023 Credit Agreement, or the Third Amended and Restated Credit Agreement as of May 3, 2024. Total combined availability under the 2023 Credit Agreement and the Third Amended and Restated Credit Agreement as of May 3, 2024 was \$4.0 billion.

The 2023 Credit Agreement and the Third Amended and Restated Credit Agreement contain customary representations, warranties, and covenants. We were in compliance with those covenants at May 3, 2024.



The following table includes additional information related to our debt for the three months ended May 3, 2024, and May 5, 2023:

| | | Three Months Ended | | | | |
|---|-----|--------------------|-------------|--|--|--|
| (In millions) | May | 3, 2024 | May 5, 2023 | | | |
| Net proceeds from issuance of debt | \$ | — \$ | 2,983 | | | |
| Repayment of debt | | (22) | (22) | | | |
| Net change in commercial paper | | _ | (427) | | | |
| Maximum commercial paper outstanding at any period | | 250 | 2,195 | | | |
| Short-term borrowings outstanding at quarter-end | | _ | 72 | | | |
| Weighted-average interest rate of short-term borrowings outstanding | | % | 5.75 % | | | |

Share Repurchases

We have an ongoing share repurchase program, authorized by the Company's Board of Directors, that is executed through purchases made from time to time either in the open market or through private off-market transactions. We also withhold shares from employees to satisfy tax withholding liabilities. Shares repurchased are retired and returned to authorized and unissued status. The following table provides, on a settlement date basis, the total number of shares repurchased, average price paid per share, and the total cash used to repurchase shares for the three months ended May 3, 2024, and May 5, 2023:

| | Three Months Ended | | | | |
|--|--------------------|-------------|-------------|--|--|
| (In millions, except per share data) | N | Iay 3, 2024 | May 5, 2023 | | |
| Total amount paid for share repurchases ¹ | \$ | 923 \$ | 2,106 | | |
| Total number of shares repurchased | | 4.0 | 10.5 | | |
| Average price paid per share | \$ | 229.53 \$ | 201.41 | | |

¹ Excludes unsettled share repurchases and unpaid excise taxes.

As of May 3, 2024, we had \$13.9 billion remaining available under our share repurchase program with no expiration date. The Company determines the timing and amount of repurchases based on its assessment of various factors including prevailing market conditions, alternate uses of capital, liquidity, and the economic environment, among others. The timing and amount of these share repurchases are subject to change at any time.

Dividends

Dividends are paid in the quarter immediately following the quarter in which they are declared. Dividends paid per share increased from \$1.05 per share for the three months ended May 5, 2023, to \$1.10 per share for the three months ended May 3, 2024.

Capital Resources

We expect to continue to have access to the capital markets on both a short-term and long-term basis when needed for liquidity purposes by issuing commercial paper or new long-term debt. The availability and the borrowing costs of these funds could be adversely affected, however, by a downgrade of our debt ratings or a deterioration of certain financial ratios. The table below reflects our debt ratings by Standard & Poor's (S&P) and Moody's as of May 30, 2024, which we are disclosing to enhance understanding of our sources of liquidity and the effect of our ratings on our cost of funds. Our debt ratings have given, and should continue to give, us the option to refinance our debt as it becomes due. Our commercial paper and senior debt ratings may be subject to revision or withdrawal at any time by the assigning rating organization, and each rating should be evaluated independently of any other rating.

| Debt Ratings | S&P | Moody's |
|---------------------|-----------------|---------|
| Commercial Paper | A-2 | P-2 |
| Senior Debt | $\mathrm{BBB}+$ | Baa1 |
| Senior Debt Outlook | Stable | Stable |

There are no provisions in any agreements that would require early cash settlement of existing debt or leases as a result of a downgrade in our debt rating or a decrease in our stock price.



CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Our significant accounting policies are described in Note 1 to the consolidated financial statements presented in the Annual Report. Our critical accounting policies and estimates are described in "Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Annual Report. Our significant and critical accounting policies and estimates have not changed significantly since the filing of the Annual Report.

Item 3. - Quantitative and Qualitative Disclosures about Market Risk

The Company is exposed to certain market risks, including changes in interest rates and commodity prices. The Company's market risks have not changed materially from those disclosed in the Annual Report for the fiscal year ended February 2, 2024.

Item 4. - Controls and Procedures

The Company's management, with the participation of the Chief Executive Officer and the Chief Financial Officer, has evaluated the effectiveness of the Company's "disclosure controls and procedures," (as such term is defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the Exchange Act)). Based upon their evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that, as of May 3, 2024, the Company's disclosure controls and procedures were effective for the purpose of ensuring that the information required to be disclosed in the reports that the Company files or submits under the Exchange Act with the SEC (1) is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and (2) is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

The Company is undergoing a multi-year technology transformation which includes updating and modernizing our merchandise selling system, as well as certain accounting and finance systems. These updates are expected to continue for the next few years, and management will continue to evaluate the design and implementation of the Company's internal controls over financial reporting as the transformation continues. No change in the Company's internal control over financial reporting occurred during the quarter ended May 3, 2024, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.



Part II - OTHER INFORMATION

Item 1. - Legal Proceedings

In addition to the matter referenced in our annual report on Form 10-K for the fiscal year ended February 2, 2024, the Company is from time to time a party to various lawsuits, claims and other legal proceedings that arise in the ordinary course of business. With respect to such lawsuits, claims and proceedings, the Company records reserves when it is probable a liability has been incurred and the amount of loss can be reasonably estimated. The Company applies a threshold of \$1,000,000 for purposes of disclosing environmental proceedings involving a governmental authority, if any, under this Item 1. The Company does not believe that any of these proceedings, individually or in the aggregate, would be expected to have a material adverse effect on its results of operations, financial position or cash flows. The Company maintains liability insurance for certain risks that are subject to certain self-insurance limits.

Item 1A. - Risk Factors

There have been no material changes in the Company's risk factors from those disclosed in Part I, "Item 1A. Risk Factors" in our Annual Report filed with the SEC on March 25, 2024.

Item 2. - Unregistered Sales of Equity Securities and Use of Proceeds

Issuer Purchases of Equity Securities

The following table sets forth information with respect to purchases of the Company's common stock on a trade date basis made during the three months ended May 3, 2024:

| | Total Number of Shares Purchased ¹ | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs ² | of | pproximate Dollar Value Shares that May Yet Be Irchased Under the Plans or Programs ^{2,3} |
|---|---|---------------------------------|--|----|---|
| February 3, 2024 - March 1, 2024 ⁴ | 1,146,937 | \$ 242.74 | 1,146,709 | \$ | 14,247,002,425 |
| March 2, 2024 - April 5, 2024 | 1,042,096 | 247.63 | 680,806 | | 14,079,010,887 |
| April 6, 2024 - May 3, 2024 ⁴ | 853,354 | 235.22 | 853,050 | | 13,939,009,783 |
| As of May 3, 2024 | 3,042,387 | \$ 242.30 | 2,680,565 | \$ | 13,939,009,783 |

¹ The total number of shares repurchased includes shares withheld from employees to satisfy either the exercise price of stock options or the statutory withholding tax liability upon the vesting of share-based awards.

Item 5. - Other Information

During the three months ended May 3, 2024, none of the Company's directors or executive officers adopted or terminated any contract, instruction, or written plan for the purchase or sale of Company securities that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) or any "non-Rule 10b5-1 trading arrangement" (as those terms are defined in Regulation S-K, Item 408).



² On December 7, 2022, the Company announced that its Board of Directors authorized an additional \$15.0 billion of share repurchases with no expiration.

Excludes excise tax on share repurchases in excess of issuances, which is recognized as part of the cost basis of the shares acquired in the consolidated statements of shareholders' deficit.

⁴ In February 2024, the Company entered into an Accelerated Share Repurchase (ASR) agreement with a third-party financial institution to repurchase the Company's common stock. At inception, pursuant to the agreement, the Company paid \$325 million to the financial institution and received an initial delivery of 1.1 million shares. In April, the Company finalized the transaction and received an additional 0.2 million shares. The average price paid per share in settlement of the ASR agreement included in the table above was determined with reference to the volume-weighted average price of the Company's common stock over the term of the ASR agreement. See Note 8 to the consolidated financial statements included herein for additional information regarding share repurchases.

Item 6. - Exhibits

| Exhibit | xhihit | | Incorporated by Reference | | | |
|---------|--|------|---------------------------|---------|-------------------|--|
| Number | Exhibit Description | Form | File No. | Exhibit | Filing Date | |
| 3.1 | Restated Charter of Lowe's Companies, Inc. | 10-Q | 001-07898 | 3.1 | September 1, 2009 | |
| 3.2 | Bylaws of Lowe's Companies, Inc., as amended and restated November 11, 2022. | 8-K | 001-07898 | 3.1 | November 16, 2022 | |
| 15.1 | Deloitte & Touche LLP Letter re Unaudited Interim Financial Information. | | | | | |
| 31.1 | Certification of Principal Executive Officer Pursuant to Rule 13a- 14(a)/15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes- Oxley Act of 2002.‡ | | | | | |
| 31.2 | Certification of Principal Financial Officer Pursuant to Rule 13a- 14(a)/15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes- Oxley Act of 2002.‡ | | | | | |
| 32.1 | Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.† | | | | | |
| 32.2 | Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes- Oxley Act of 2002.† | | | | | |
| 101.INS | Inline XBRL Instance Document – the XBRL Instance Document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.‡ | | | | | |
| 101.SCH | Inline XBRL Taxonomy Extension Schema Document.‡ | | | | | |
| 101.CAL | Inline XBRL Taxonomy Extension Calculation Linkbase Document.‡ | | | | | |
| 101.DEF | Inline XBRL Taxonomy Extension Definition Linkbase Document.‡ | | | | | |
| 101.LAB | Inline XBRL Taxonomy Extension Label Linkbase Document.‡ | | | | | |
| 101.PRE | Inline XBRL Taxonomy Extension Presentation Linkbase Document.‡ | | | | | |
| 104 | Cover Page Interactive Data File (formatted as Inline XBRL document and included in Exhibit 101).‡ | | | | | |

- Indicates a management contract or compensatory plan or arrangement.
- ‡ Filed herewith.
- † Furnished herewith.



SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LOWE'S COMPANIES, INC. (Registrant)

May 30, 2024 Date By: /s/ Dan C. Griggs, Jr.

Dan C. Griggs, Jr.

Senior Vice President, Tax and Chief Accounting Officer



May 30, 2024

The Board of Directors and Shareholders of Lowe's Companies, Inc.

Lowe's Companies, Inc. 1000 Lowes Boulevard Mooresville, North Carolina 28117

We are aware that our report dated May 30, 2024, on our review of the interim financial information of Lowe's Companies, Inc. and subsidiaries appearing in this Quarterly Report on Form 10-Q for the quarter ended May 3, 2024, is incorporated by reference in the following Registration Statements:

| Description | Registration Statement Number |
|--|----------------------------------|
| | |
| Form S-3 ASR | |
| Lowe's Stock Advantage Direct Stock Purchase Plan | 333-248600; 333-274288 |
| Debt Securities, Preferred Stock, Common Stock | 333-258108 |
| | |
| Form S-8 | |
| Lowe's 401(k) Plan | 033-29772 |
| Lowe's Companies Benefit Restoration Plan | 333-97811 |
| Lowe's Companies Cash Deferral Plan | 333-114435 |
| Lowe's Companies, Inc. 2006 Long-Term Incentive Plan | 333-138031; 333-196513 |
| Lowe's Companies, Inc. 2020 Employee Stock Purchase Plan | 333-249586 |

/s/ DELOITTE & TOUCHE LLP

Charlotte, North Carolina

CERTIFICATION

- I, Marvin R. Ellison, certify that:
- (1) I have reviewed this Quarterly Report on Form 10-Q for the quarter ended May 3, 2024 of Lowe's Companies, Inc. (the Registrant);
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
- (4) The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
- (5) The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

| May 30, 2024 | /s/ Marvin R. Ellison | | | |
|--------------|---|--|--|--|
| Date | Marvin R. Ellison | | | |
| | Chairman, President and Chief Executive Officer | | | |

CERTIFICATION

- I, Brandon J. Sink, certify that:
- (1) I have reviewed this Quarterly Report on Form 10-Q for the quarter ended May 3, 2024 of Lowe's Companies, Inc. (the Registrant);
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
- (4) The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
- (5) The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

| May 30, 2024 | /s/ Brandon J. Sink | | | |
|--------------|---|--|--|--|
| Date | Brandon J. Sink | | | |
| | Executive Vice President, Chief Financial Officer | | | |

Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report on Form 10-Q of Lowe's Companies, Inc. (the Company) for the period ended May 3, 2024, as filed with the Securities and Exchange Commission on the date hereof (the Report), I, Marvin R. Ellison, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Marvin R. Ellison Marvin R. Ellison Chairman, President and Chief Executive Officer May 30, 2024

Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report on Form 10-Q of Lowe's Companies, Inc. (the Company) for the period ended May 3, 2024, as filed with the Securities and Exchange Commission on the date hereof (the Report), I, Brandon J. Sink, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Brandon J. Sink Brandon J. Sink Executive Vice President, Chief Financial Officer May 30, 2024