Lowe's Companies, Inc.
Consolidated Statements of Current Earnings and Accumulated Deficit (Unaudited)
In Millions, Except Per Share and Percentage Data

	Three Months Ended						Fiscal Year Ended						
	February 2, 2024		<b>February 3, 2023</b>			<b>February 2, 2024</b>			_]	Februar	3, 2023		
Current Earnings	An	nount	% Sales	A	mount	% Sales	Aı	nount	% Sales	A	mount	% Sales	
Net sales	\$ 1	8,602	100.00	\$	22,445	100.00	\$ 8	86,377	100.00	\$	97,059	100.00	
Cost of sales	1	2,576	67.60		15,189	67.67	:	57,533	66.61		64,802	66.77	
Gross margin		6,026	32.40		7,256	32.33	2	28,844	33.39		32,257	33.23	
Expenses:													
Selling, general and administrative		3,897	20.95		5,131	22.86		15,570	18.02		20,332	20.94	
Depreciation and amortization		442	2.38		421	1.88		1,717	1.99		1,766	1.82	
Operating income		1,687	9.07		1,704	7.59	1	11,557	13.38		10,159	10.47	
Interest – net		348	1.87		322	1.43		1,382	1.60		1,123	1.16	
Pre-tax earnings		1,339	7.20		1,382	6.16	1	10,175	11.78		9,036	9.31	
Income tax provision		319	1.72		425	1.90		2,449	2.83		2,599	2.68	
Net earnings	\$	1,020	5.48	\$	957	4.26	\$	7,726	8.95	\$	6,437	6.63	
Weighted average common shares outstanding – basic		574			603			582			629		
Basic earnings per common share (1)	\$	1.77		\$	1.58		\$	13.23		\$	10.20		
Weighted average common shares outstanding – diluted		575			605			584			631		
Diluted earnings per common share (1)	\$	1.77		\$	1.58		\$	13.20		\$	10.17		
Cash dividends per share	\$	1.10		\$	1.05		\$	4.35		\$	3.95		
Accumulated Deficit													
Balance at beginning of period	\$(1	5,744)		\$(	(13,313)		<b>\$</b> (2	14,862)		\$	(5,115)		
Net earnings		1,020			957			7,726			6,437		
Cash dividends declared		(633)			(633)			(2,531)			(2,466)		
Share repurchases		(280)			(1,873)			(5,970)			(13,718)		
Balance at end of period	\$(1	5,637)		\$(	14,862)		\$(	15,637)		\$	(14,862)		

<sup>(1)</sup> Under the two-class method, earnings per share is calculated using net earnings allocable to common shares, which is derived by reducing net earnings by the earnings allocable to participating securities. Net earnings allocable to common shares used in the basic and diluted earnings per share calculation were \$1,017 million for the three months ended February 2, 2024, and \$954 million for the three months ended February 3, 2023. Net earnings allocable to common shares used in the basic and diluted earnings per share calculation were \$7,706 million for the fiscal year ended February 2, 2024, and \$6,416 million for the fiscal year ended February 3, 2023.

## Lowe's Companies, Inc. Consolidated Statements of Comprehensive Income (Unaudited) In Millions, Except Percentage Data

	Three Months Ended					Fiscal Year Ended						
	February 2, 2024			<b>February 3, 2023</b>			<b>February 2, 2024</b>			February 3, 202		7 3, 2023
	A	mount	% Sales	A	mount	% Sales	A	mount	% Sales	A	mount	% Sales
Net earnings	\$	1,020	5.48	\$	957	4.26	\$	7,726	8.95	\$	6,437	6.63
Foreign currency translation adjustments – net of tax		_	_		209	0.93		5	0.01		36	0.04
Cash flow hedges – net of tax		(4)	(0.02)		(43)	(0.19)		(14)	(0.02)		309	0.32
Other		2	0.01		2	0.01		2	_		(2)	_
Other comprehensive (loss)/income		(2)	(0.01)		168	0.75		(7)	(0.01)		343	0.36
Comprehensive income	\$	1,018	5.47	\$	1,125	5.01	\$	7,719	8.94	\$	6,780	6.99

	February 2, 2024		<b>February 3, 2023</b>		
Assets					
Current assets:					
Cash and cash equivalents	\$	921	\$	1,348	
Short-term investments		307		384	
Merchandise inventory – net		16,894		18,532	
Other current assets		949		1,178	
Total current assets		19,071		21,442	
Property, less accumulated depreciation		17,653		17,567	
Operating lease right-of-use assets		3,733		3,518	
Long-term investments		252		121	
Deferred income taxes – net		248		250	
Other assets		838		810	
Total assets	\$	41,795	\$	43,708	
Liabilities and shareholders' deficit					
Current liabilities:					
-	\$	_	\$	499	
Current maturities of long-term debt		537		585	
Current operating lease liabilities		487		522	
Accounts payable		8,704		10,524	
Accrued compensation and employee benefits		954		1,109	
Deferred revenue		1,408		1,603	
Income taxes payable		33		1,181	
Other current liabilities		3,445		3,488	
Total current liabilities		15,568		19,511	
Long-term debt, excluding current maturities		35,384		32,876	
Noncurrent operating lease liabilities		3,737		3,512	
Deferred revenue – Lowe's protection plans		1,225		1,201	
Other liabilities		931		862	
Total liabilities		56,845		57,962	
Shareholders' deficit:					
Preferred stock, \$5 par value: Authorized – 5.0 million shares; Issued and outstanding – none		_		_	
Common stock, \$0.50 par value: Authorized – 5.6 billion shares; Issued and outstanding – 574 million and 601 million, respectively		287		301	
Accumulated deficit		(15,637)		(14,862)	
Accumulated other comprehensive income		300		307	
Total shareholders' deficit		(15,050)		(14,254)	
Total liabilities and shareholders' deficit	\$	41,795	\$	43,708	

	Fiscal Year Ended				
	Febru	ıary 2, 2024	<b>February 3, 2023</b>		
Cash flows from operating activities:					
Net earnings	\$	7,726	\$ 6,437		
Adjustments to reconcile net earnings to net cash provided by operating activities:					
Depreciation and amortization		1,923	1,981		
Noncash lease expense		499	530		
Deferred income taxes		6	(239)		
Asset impairment and loss on property – net		83	2,118		
(Gain)/loss on sale of business		(79)	421		
Share-based payment expense		210	223		
Changes in operating assets and liabilities:					
Merchandise inventory – net		1,637	(2,594)		
Other operating assets		182	56		
Accounts payable		(1,820)	(549)		
Deferred revenue		(170)	(183)		
Other operating liabilities		(2,057)	388		
Net cash provided by operating activities		8,140	8,589		
Cash flows from investing activities:					
Purchases of investments		(1,785)	(1,189)		
Proceeds from sale/maturity of investments		1,722	1,174		
Capital expenditures		(1,964)	(1,829)		
Proceeds from sale of property and other long-term assets		53	45		
Proceeds from sale of business		100	491		
Other – net		(27)	(1)		
Net cash used in investing activities		(1,901)	(1,309)		
Cash flows from financing activities:					
Net change in commercial paper		(499)	499		
Net proceeds from issuance of debt		2,983	9,667		
Repayment of debt		(601)	(867)		
Proceeds from issuance of common stock under share-based payment plans		141	151		
Cash dividend payments		(2,531)	(2,370)		
Repurchases of common stock		(6,138)	(14,124)		
Other – net		(21)	(5)		
Net cash used in financing activities		(6,666)	(7,049)		
Effect of exchange rate changes on cash		_	(16		
Net (decrease)/increase in cash and cash equivalents		(427)	215		
Cash and cash equivalents, beginning of period		1,348	1,133		
Cash and cash equivalents, end of period	\$	921			

## Lowe's Companies, Inc.

## **Non-GAAP Financial Measure Reconciliation (Unaudited)**

To provide additional transparency, the Company has presented a comparison to the non-GAAP financial measure of adjusted diluted earnings per share for the three months ended February 3, 2023. This measure excludes the impact of a certain item, further described below, not contemplated in Lowe's Business Outlook to assist analysts and investors in understanding the comparison of operational performance to the fourth quarter of fiscal 2022.

## Fiscal 2022 Impacts

During fiscal 2022, the Company recognized financial impacts from the following, not contemplated in the Company's Business Outlook for fiscal 2022:

• In the fourth quarter of fiscal 2022, the Company recognized pre-tax transaction costs totaling \$441 million, consisting of the loss on the sale and other closing costs associated with the sale of the Canadian retail business (Canadian retail business transaction).

Adjusted diluted earnings per share should not be considered an alternative to, or more meaningful indicator of, the Company's diluted earnings per share as prepared in accordance with GAAP. The Company's methods of determining non-GAAP financial measures may differ from the method used by other companies and may not be comparable.

A reconciliation between the Company's GAAP and non-GAAP financial results is shown below and available on the Company's website at ir.lowes.com.

	Three Months Ended February 3, 2023			<u>1</u>
	Pre-Tax Earnings	Tax <sup>1</sup>		Net rnings
Diluted earnings per share, as reported			\$	1.58
Non-GAAP adjustments – per share impacts				
Canadian retail business transaction	0.73	(0.03)		0.70
Adjusted diluted earnings per share			\$	2.28

<sup>&</sup>lt;sup>1</sup> Represents the corresponding tax benefit or expense specifically related to the item excluded from adjusted diluted earnings per share.